Global Education provides exceptional product, solution and positioning learning curriculum to our Sales and Technical audiences that are focused on your role and responsibilities. We prepare you for success by providing you with the skills and competencies to make you and your organization successful. Here’s your chance to get accredited on this rapidly growing technology. Nimble University has been established to provide you with the training you need to be successful with our products.

Nimble University provides educational learning paths based on individual roles. Each learning path provides both accredited as well as recommended learning curriculums for the individual to help them succeed in their roles.

Enrollment in Nimble Storage University learning requires you to create an account on Nimble University. Your account profile identifies your learning path and its associated curriculum.

Nimble Education offers a number of classes, courses, and styles that will fit your learning need. Our hands-on courses are designed to balance the right mix of product and technology with our hands-on exercises to keep the student engaged and focused. Each course of study is designed to provide you with the knowledge you need to sell and implement Nimble Storage solutions.

**Learning Paths:**

We have multiple Learning Paths, each Learning Path is based on the role associated with that Learning Path.

**Nimble Sales Professional** learning path:

The **Nimble Sales Professional** learning training path is designed to provide the Sales Professional, such as Account Executives, with the knowledge and understanding of Nimble Storage’s product, features and differentiators allowing them to match them to the customers’ needs and requirements.

Courses:
- NS-1000-E, Selling Nimble Storage – The Company and the Solutions, eLearning, approximately 20 min
- NS-1001-E, Introduction to Nimble Storage, eLearning, approximately 40 min
- NS-1004-E, Selling InfoSight, eLearning, approximately 30 min

**Nimble Technical Sales Professional** learning path:

The **Nimble Technical Sales Professional** learning path is designed with the technical Sales Engineer in mind. This includes a deeper dive into the Nimble Storage architecture, product and features along with how to install, administer and operate the product.

Courses:
- NS-1001-E, Introduction to Nimble Storage, eLearning, approximately 40 min
- NTS-1001-E, Introduction to Nimble Storage Technology, approximately 3 Hours
- NTS-1005-E, Working with InfoSight
- NTS-2001-I, Nimble Storage Introduction and Administration, Instructor Lead, 1 day
Nimble Storage Global Education

Nimble Solution Specialist learning path:

The Nimble Solutions Specialist learning training path is designed with the technical Sales Engineer in mind with the knowledge and understanding of Nimble Storage’s SmartStack product, features and differentiators allowing them to match them to the customers’ needs and requirements.

Courses:
- NS-1000-E, Selling Nimble Storage – The Company and the Solutions, eLearning, approximately 20 min
- NS-1004-E, Selling InfoSight, eLearning, approximately 30 min
- NTS-1001-E, Introduction to Nimble Storage Technology, approximately 3 Hours
- NTS-2001-I, Nimble Storage Introduction and Administration, Instructor Lead, 1 day
- *NTS-2002-I, Architecting and Sizing the Nimble Solution, Instructor Lead, 1 day
- Specialty dependent course:
  - Data Protection Leveraging Veeam and Comvault training

*In development planned release Q2 FY17

Nimble Implementation Specialist * learning path:

The Nimble Implementation Specialist learning path is geared towards those Channel Partners that are required to learn the procedures to conduct implementations as a Nimble Storage-badged representative. These courses cover the Nimble Storage architecture, the fundamentals of installing and operating an array, as well as time in the field conducting implementation with a Nimble Storage mentor. The courses included in this learning path are:

Courses:
- NTS-1001-E, Introduction to Nimble Storage Technology, ~3 Hours
- NTS-2001-I, Nimble Storage Introduction and Administration, Instructor Lead, 1 day
- NI-3001-E, NI-3001-E Nimble Storage Implementation Process, ~120 Minutes
- NI-3002-I, Nimble Storage Installation Field Practical, Shadow
- NTS-2001-I, SmartStack Implementation, Instructor Lead, 2 day
- NI-3010-E, Nimble Storage Upgrade Process (Optional), ~45 min

*The Nimble Implementation Specialist learning path is reserved for a select audience today and is only seen as a valid path by invite only.
Cloud Service Provider Sales Professional learning path:

The Cloud Service Providers Sales Professional learning training path is designed to provide Channel Partners the Nimble Cloud Service Provider Sales Professional accreditation program prepares, enables and provides career development paths for partner Account Executives professionals responsible for delivering scalable infrastructure to support cloud initiatives, managed services and other customer requirements.

Courses:
- NS-1000-E, Selling Nimble Storage – The Company and the Solutions, eLearning, approximately 20 min
- NS-1001-E, Introduction to Nimble Storage, eLearning, approximately 40 min
- NS-1003-E, Selling SmartStack, eLearning, approximately 40 min
- NS-1004-E, Selling InfoSight, eLearning, approximately 30 min

Cloud Service Providers Technical Professional learning path:

The Nimble Technical Sales learning path is designed with the technical Channel Partners Cloud Service Provider Sales Engineer in mind. This includes a deeper dive into the Nimble Storage architecture, product and features along with how to install, administer and operate the product.

Courses:
- NS-1001-E, Introduction to Nimble Storage, eLearning, approximately 40 min
- NTS-1001-E, Introduction to Nimble Storage Technology, approximately 3 Hours
- NTS-2001-I, Nimble Storage Introduction and Administration, Instructor Lead, 1 day
- NI-3001-E, NI-3001-I Nimble Storage Implementation Process, ~120 Minutes
- NI-3002-I Nimble Storage Installation Field Practical, Shadow
- NTS-2001-I, SmartStack Implementation, Instructor Lead, 2 day
- NI-3010-E, Nimble Storage Upgrade Process (Optional), ~45 min

Cloud Service Providers Implementation Specialist learning path:

The Cloud Service Provider Implementation Specialist learning path is geared towards those Channel Partners cloud Service providers that are required to learn the procedures to conduct implementations as a Nimble Storage-badged representative. These courses cover the Nimble Storage architecture, the fundamentals of installing and operating an array, as well as time in the field conducting implementation with a Nimble Storage mentor. The courses included in this learning path are:

Courses:
- NTS-1001-E, Introduction to Nimble Storage Technology, ~3 Hours
- NTS-2001-I, Nimble Storage Introduction and Administration, Instructor Lead, 1 day
- NI-3001-E, NI-3001-I Nimble Storage Implementation Process, ~120 Minutes
- NI-3002-I Nimble Storage Installation Field Practical, Shadow
- NTS-2001-I, SmartStack Implementation, Instructor Lead, 2 day
- NI-3010-E, Nimble Storage Upgrade Process (Optional), ~45 min
Nimble Technical Professional learning path:

The Nimble Technical Professional learning path is designed for the customer to better understand not only the products and its features but also how to configure, administer and operate the product to gain knowledge that would help to better optimize their storage and provide disaster recovery.

Courses:
- NTS-2001-I, *Nimble Storage Introduction and Administration*, Instructor Lead, 1 day

Delivery Methods:

Instructor Led:
These courses are identified using the “I” suffix, for example NTS-2001-I. We schedule these classes on an ongoing bases across the globe conducted by experienced instructors that not only know the content but also understand your needs and requirements.

eLearning, Self-Paced:
These courses are identified using the “E” suffix, for example NTS-1001-E. These courses can be taken on demand at a time that is convenient for you. We have a wide variety of curriculum based on your individual role that is completely self-paced eLearning.

Access to Nimble University Learning Paths and Courses:

To request a Nimble University account, learn more about each learning path and how to launch or enroll in a learning course located on Nimble University follow the steps below:

**To Request a Nimble University Account:**

1. If you have log on credentials, Username and Password, skip to step “Access to Learning Paths and Courses” below
2. If you do not have logon credentials, Username and Password to log on to Nimble University
4. Select *New Student* button to request an account
5. Complete the learners profile

Access to Learning Paths and Courses:

1. Using your login credentials start a web browser session and go to https://gm1.geolearning.com/geonext/nimblestorage/opensite.geo
2. At the login screen enter your Username and Password

3. From the main Nimble University screen you can:
   a. Select your learning Path and then select a course within a learning Path
   b. Select supplemental training that is not associated with a Learning Path
   c. View your transcript
   d. View and modify your profile information
The **Nimble Sales Professional** learning path is geared towards the Partner sales professional targeted at gaining an understanding of Nimble Storage’s product, features and differentiators and matching them to the customers’ needs and requirements.

The courses, listed below, in the **Nimble Sales Professional** learning path includes accredited curriculum that allows you to become an accredited **Nimble Sales Professional** reseller as well as elective curriculum that will help round out your Nimble Storage knowledge, skills and competencies.

The NS-1000-E: **Selling Nimble Storage Solutions** course is designed for sales representatives and account executives. The course provides a short introduction to Nimble Storage, the company as well as the approach and solutions that make Nimble unique and compelling. This course associates some of the top key technical features within a sales context in order to facilitate productive conversations about common business issues and how Nimble can help solve them.

The NS-1001-E **Introduction to Nimble Storage** is an accreditation course is designed to provide students with a strong understanding of Nimble Storage solutions. The course will also provide messaging to help students effectively position and sell Nimble Storage arrays. At the end of this course you will be able to:

- Describe CASL
- Describe the Adaptive Flash Family
- Describe Nimble’s Scale-to-Fit solution
- Understand how Nimble protects data and provides disaster recovery
- Describe Nimble Proactive Wellness and Support capabilities

The NS-1004-E **Selling InfoSight** course is designed to introduce students to the sales and positioning of InfoSight. The course provides an introduction to InfoSight and highlights its unique and compelling features:

- Identify the features of InfoSight
- Identify the benefits of InfoSight
The **Nimble Technical Sales Professional** learning path is geared towards those Partner technical Sales Engineers that need a deeper understanding of Nimble Storage’s product solution and features. These would include topics such as the Nimble Storage architecture, product knowledge and how the features could be used to help the customers meet their needs and requirements.

The courses, listed below, in the **Nimble Technical Sales Professional** learning path includes accredited curriculum that allows you to become an accredited **Nimble Technical Sales Professional** Sales engineer. The learning path also includes elective curriculum that will round out your Nimble Storage knowledge, skills and competencies.

The **NS-1001-E Introduction to Nimble Storage** is an accreditation course is designed to provide students with a strong understanding of Nimble Storage solutions and messaging to help students effectively position and sell Nimble Storage arrays. At the end of this course you will be able to:
- Describe CASL
- Describe the Adaptive Flash Family
- Describe Nimble’s Scale-to-Fit solution
- Describe Nimble Infosight

The **NTS-1001E Introduction to Nimble Storage Technology** accreditation course is designed to provide students with a strong understanding of Nimble Storage solutions. At the end of this course you will be able to:
- Describe the Adaptive Flash family
- Describe Nimble’s Scale-to-Fit solution
- Understand networking principles with Nimble
- Describe Nimble’s volumes and their components
- Understand Nimble’s snapshots and replication

The **NTS-1004E Working with InfoSight** course is designed to provide students with a strong understanding of Nimble Storage solutions. At the end of this course you will be able to:
- Describe the Adaptive Flash family
- Describe Nimble’s Scale-to-Fit solution

The **NTS-2001-I Nimble Storage Introduction and Administration** accreditation course is designed for Nimble Storage Administration Professionals and Technical Partners. This course is designed to teach users how to perform commonly required tasks including installing the array, creating volumes, protecting/recovering data with snapshots and replication, etc using hands-on simulated labs. At the end of this course you will be able to:
- Perform initial configuration of a new array with NSM and GUI
- Array Administration and working with volumes
- Restore volumes and individual files from a snapshot
- Set up replication and perform basic DR operations
The **Nimble Solutions Specialist learning path** is designed with the technical Partner Sales Engineer in mind with the knowledge and understanding of Nimble Storage’s SmartStack product, features and differentiators allowing them to match them to the customers’ needs and requirements.

The courses, listed below, in the **Nimble Solutions Specialist** learning path is comprised of training courses that provide training on both core Nimble Storage competencies as well as specialty training in various specialist areas. As a Nimble Solution Specialist you must complete and take the associated exam(s) for the NSS-Core training content and complete the required content for at least one specialist area.

The NS-1001-E *Introduction to Nimble Storage* is an accreditation course is designed to provide students with a strong understanding of Nimble Storage solutions. The course will also provide messaging to help students effectively position and sell Nimble Storage arrays.

At the end of this course you will be able to:
- Describe the Adaptive Flash Family
- Describe Nimble's Scale-to-Fit solution
- Understand how Nimble protects data and provides disaster recovery
- Describe Nimble Proactive Wellness and Support capabilities

The NTS-1001E *Introduction to Nimble Storage Technology* accreditation course is designed to provide students with a strong understanding of Nimble Storage solutions. The course will also provide messaging to help students effectively position and sell Nimble Storage arrays.

At the end of this course you will be able to:
- Describe the CASL architecture
- Describe Nimble's Scale-to-Fit solution
- Understand networking principles with Nimble
- Understand Nimble array management
- Describe Nimble's volumes and their components
- Understand Nimble's snapshots and replication
- Describe Nimble support and InfoSight

The NTS-2001-I *Nimble Storage Introduction and Administration* accreditation course is designed for Nimble Storage Administration Professionals and Technical Partners. This course is designed to teach users how to perform commonly required tasks including installing the array, creating volumes, protecting/recovering data with snapshots and replication, as well as general system monitoring using hands-on simulated labs. The NIOP courses cover the following subject areas:

At the end of this course you will be able to:
- Perform initial configuration of a new array with NSM and GUI
- Array Administration and working with volumes
- Restore volumes and individual files from a snapshots
- Set up replication and perform basic DR operations
The *NTS-2002-I Architecting and Sizing the Nimble Solution* accreditation course is an instructor-led course with hands-on exercises that provides practical understanding of how to size and architect the CS-series and the AF-Series storage system solution properly. The course will also take a deeper understanding of the impact of snapshots, cloning and replication on proper sizing and architecting the Nimble Storage Solution

- Describe and identify correct sizing of various scenarios leveraging common sizing best practices
- Describe the steps to properly architect an array leveraging common best practices and scenarios
- Execute and use the Nimble Storage assessment tools
- Identify and perform sizing using various sizing tool including the InfoSight Sizer

Select One:

**Commvault Solutions Architect (CVSA)** The Commvault Solutions Architect (CVSA) Certification provides technical professionals with a deeper understanding of the key features and functionalities of Commvault software.

**Veeam Certified Engineer (VMCE)** The Veeam Certified Engineer (VMCE) certification is documented proof that an engineer possesses the necessary level of expertise to correctly deploy, configure and administrate Veeam® Availability Suite™ V9.
The **Nimble Implementation Specialist** learning path is geared towards those individuals that are required to learn the procedures to conduct implementations as a Nimble Storage-badged representative. These courses cover the Nimble Storage architecture, the fundamentals of installing and operating an array, as well as time in the field conducting implementation with a Nimble Storage mentor. The courses included in this learning path are:

The **NTS-1001-E Introduction to Nimble Storage Technology** course is designed to provide the learner with the technical underpinnings of the Nimble Storage architecture and basic administration principles. At the end of this course you will be able to:

- Describe the CASL architecture
- Describe the Adaptive Flash family
- Understand networking principles with Nimble
- Understand Nimble array management

The **NTS-2001-I Nimble Storage Introduction and Administration** course is designed to teach users how to perform basic array installations and commonly required tasks (including creating volumes, snapshots, general system monitoring) using hands-on simulated labs. The course covers the following subject areas:

- Perform initial configuration of a new array with NSM and GUI
- Array Administration and working with volumes
- Utilize snapshots to restore volumes and individual files
- Use the Nimble GUI to monitor array capacity/performance
- Navigate Nimble’s InfoSight

The **NI-3001-E Nimble Storage Implementation Process** course is designed to teach users how to perform the required tasks to install the Nimble Storage array following Nimble standardized procedures. The course covers the following subject areas:

- Perform installation & initial configuration of a new array
- Perform basic array administration
- Perform basic operational testing

The **NI-3002-I Nimble Storage Installation Field Practical** is designed for installation specialist to apply their training in a real-world implementations under the guidance of Nimble Storage mentor.

- Perform pre-installation interview/ preparation
- Perform array installation & host integration
- Complete implementation / host integration
- Complete required reports
The NI-3010-E *Nimble Storage Upgrade Process (Optional)* course is a self-paced web-based training course. This course expands on the NI-3001-E Nimble Storage Implementation Process course. The NI-3010-E course teaches students how to perform the required tasks to upgrade Nimble Storage Arrays following standardized procedures. The course includes:

- Adding Expansion Shelves
- Upgrading Arrays (X8 -> X9)
- Upgrading Cache
- Adding/Removing/Upgrading NICs or Fibre Channel HBAs
- Upgrading Arrays (Same Family)
The **Nimble Technical Professional** learning path is geared towards those customers that want a deeper understanding of Nimble Storage’s product and features. These would include topics such as the Nimble Storage architecture, product installation and administration and practical hands on relating to the product features.

The course, listed below, in the **Nimble Technical Professional** learning path includes accredited curriculum that allows you to become an accredited **Nimble Technical Professional**.

The NTS-2001-I **Nimble Storage Introduction and Administration** accreditation course is designed for Nimble Storage Administration Professionals and Technical Partners. This course is designed to teach users how to perform commonly required tasks including installing the array, creating volumes, protecting/recovering data with snapshots and replication, as well as general system monitoring using hands-on simulated labs. The course cover the following subject areas:

At the end of this course you will be able to:

- Perform initial configuration of a new array with NSM and GUI
- Array Administration and working with volumes
- Create and modify data protection polices for volumes
- Restore volumes and individual files from a snapshots
- Set up replication and perform basic DR operations
- Use the Nimble GUI to monitor array capacity/performance
- Navigate Nimble’s InfoSight
- Manage multi-array (scale-out) groups
Introduction to Nimble OS 2.3 Features update
- The Introduction to NimbleOS 2.3 course provides an overview of the new key features introduced with NimbleOS 2.3 as well as recent hardware additions and enhancements. This course is designed for sales and technical sales/presales representatives.

Introduction to Nimble OS 3.1 Features update
- Designed for sales and presales professionals, the PU-1003-E course provides an overview of NimbleOS 3.1. This course includes a market overview covering the Nimble Storage advantage. Five key features are highlighted including a brief introduction to the Nimble Storage All-Flash Array.

Introduction to Nimble OS 4.x Features update
- Designed for sales representatives and presales professionals, the NimbleOS 4 Features (PU-1005-E) course provides a high-level overview to the features and enhancements introduced with NimbleOS 4.

Selling AFA
- Designed for sales and presales professionals, Selling the All Flash Array (PU-1004-E) course provides an overview of the Nimble Storage All-Flash Array (AFA). This course includes market, architectural and product overviews of the Nimble Storage All-Flash array.

Introduction to Deduplication
- Designed for technical sales representatives, the Introduction to Deduplication (TEC-1001-E) course provides a short technology overview as well as key elements of Nimble Storage’s deduplication implementation.